



Tirupati



*Fostering life through innovation*





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PROPOSAL



## About Tirupati

Tirupati is one of the largest and fastest growing company with pioneers in providing end-to-end solutions from research to product launch, with multiple state-of-the-art manufacturing facilities based at Paonta Sahib, a serene town on the foothills of Himachal Pradesh, India. We are the preferred choice of strategic partners in the Health-care and Food Industry.

The group was founded way back in 2005 and has evolved into a significant Market player. The group is highly diversified, catering to a variety of broad segments like Pharmaceuticals, Nutraceuticals, Ayurveda, Veterinary, Probiotics and a niche segment like Sports Nutrition. We have multiple dosage forms from Powder, Tablets, Capsules, Liquid, Oils, Roll On to Sachet for both oral and topical applications.

We are a group with an annual turnover of around 1100+ Crore and we cater to around 350+ MNCs and Indian companies which include major ones like Abbott, Pfizer, Dr. Reddy's Laboratories, Sun Pharma, Dabur, Macleods, Glenmark, Cipla, Alkem, Lupin, Intas, Torrent, Zydus, Mankind and many more. We have been awarded as Best Strategic Partner Of The Year by Abbott, for 3 consecutive years and have also been awarded as the "Best Nutraceutical Contract Manufacturing Company" & "Best Sports Health Supplement Company" in 2021 by ASSOCHAM.

Our DSIR approved R&D facility, is equipped with technologically advanced infrastructure. Furthermore, it is managed by well qualified and highly skilled team of scientists, backed up by state of the art testing facilities, ensuring timely development of differentiated products, that meet domestic and international regulatory standards. At Tirupati, we believe in supporting our Clients with shorter timelines, right from the Product Development phase, through stability profiles and commercialization stage.

Tirupati's manufacturing facilities use cutting edge technology with cGMP, QMS, Hygienic Engineering and EHS, that meets the stringent international standards of NSF, ISO, FSSAI, HALAL and KOSHER, which are approved by various regulatory bodies of India and Overseas.

## Group Companies



Tirupati Medicare Limited is a leading-edge science and technologically advanced formulation manufacturing facility that holds the potential for substantial enhancements to health and to the practice of healthcare. It is sustained by trained and highly experienced teams of professionals including production managers, dedicated quality units and logistical support; working constantly towards the multi-dimensional growth of the company.

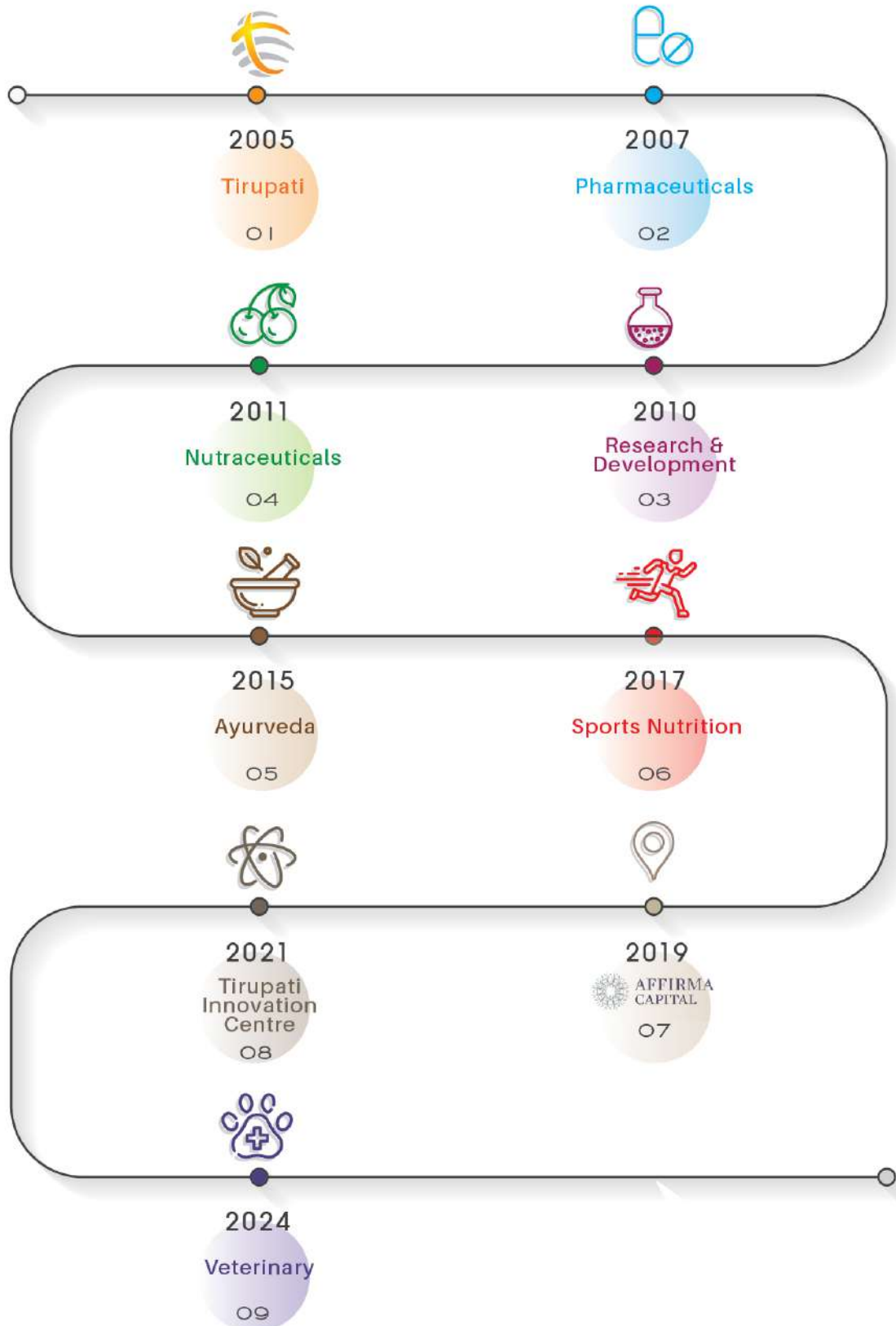
At Tirupati Lifesciences Private Limited, India's leading Nutraceuticals and Wellness Company, we're well prepared for a world with a growing, ageing population and strive to continuously evolve to fulfil these ever increasing healthcare needs. With a facility that is the largest and most technically sophisticated of its kind in India; our manufacturing capabilities boast of products in solid, liquid oral and powder doses form. Our efforts are supported by a well-equipped Quality Control Laboratory managed as per GLP standards.



Tirupati Wellness Private Limited is dedicated to developing breakthrough Nutraceutical products through constant research and innovation. Maintaining substantial investment in R&D, Tirupati Wellness has the largest and most highly developed Nutraceutical contract manufacturing facility, with an excise exemption up till March, 2020.



# Our Journey



# Business Verticals

**Tirupati Innovation Centre**   
A one-stop contract research destination for support in formulations. Development analytical research in pharma, nutra & herbal category.

**Tirupati Nutraceuticals**   
Providing superior quality and Research driven Nutraceutical solutions for a healthier world.

**Tirupati Sports Nutrition**   
Manufacturing success stories by offering innovation-led, premium quality sports nutrition products.

**Tirupati Pharmaceuticals**   
Providing end to end solutions from concept development to successful launch of therapeutic products in the market.

**Tirupati Ayurveda**   
Focus on creating efficacious Ayurvedic products by amalgamating traditional Ayurvedic knowledge and modern science.

**Tirupati Veterinary**   
Providing comprehensive and innovative solutions that significantly improve animal health, boost productivity, and ensure the well being of livestock and pets.



# Our Category



Antibiotics



Antidepressant



Antifungal



Bone & Joint



Cardiac Care



Chronic Care



CNS



Cough, Cold & Anti Allergic



Derma Care



Diabetic Care



Female Care



Gastro Care



Gut Health



Hair, Nails & Skin



Hematinic



Immunity Booster



Infertility



Laxatives



Liver Care



Multivitamins & Multiminerals



OTC



Pain Management



Pre & Probiotics



Proteins



Respiratory



Sexual Wellness



Thyroid Care



UTI care



Weight Management

# Annual Capacity

Tablet



**3470 Million**  
347 Crore

01

Capsule



**1400 Million**  
140 Crore

02

Powder



**36 K Ton**

03

Liquid



**270 Million**  
27 Crore / Pack

04

Oil



**40 Million**  
4 Crore

05

Sachet



**18 Million**  
1.8 Crore

06

Ointment &  
Creams



**10 Million**  
1 Crore

07

Roll on



**10 Million**  
1 Crore

08

# Packaging



Strips

10's | 15's | 4's



Sachets

3g | 25g | 33g | 200g



Pouches

200g | 500g | 1kg



HDPE Bottles

50g | 100g | 200g



Blisters

10's | 15's | 2's



HDPE Jar

250g | 400g | 500g  
1kg | 2kg | 3kg



Bags

5kg



Bottles

10ml | 50ml | 100ml  
175ml | 500ml



Alu-Alu Blisters

10's | 15's | 2's



Roll-on

8ml | 50ml



Bucket

4kg | 5kg



Tubes

10g | 20g



# Our Partners



*and many more...*



# Global Presence



tirupati-groupofcompanies



# Certifications & Accreditations



Ministry of Health UAE



Ministry of Health Yemen



# Tirupati Innovation Centre



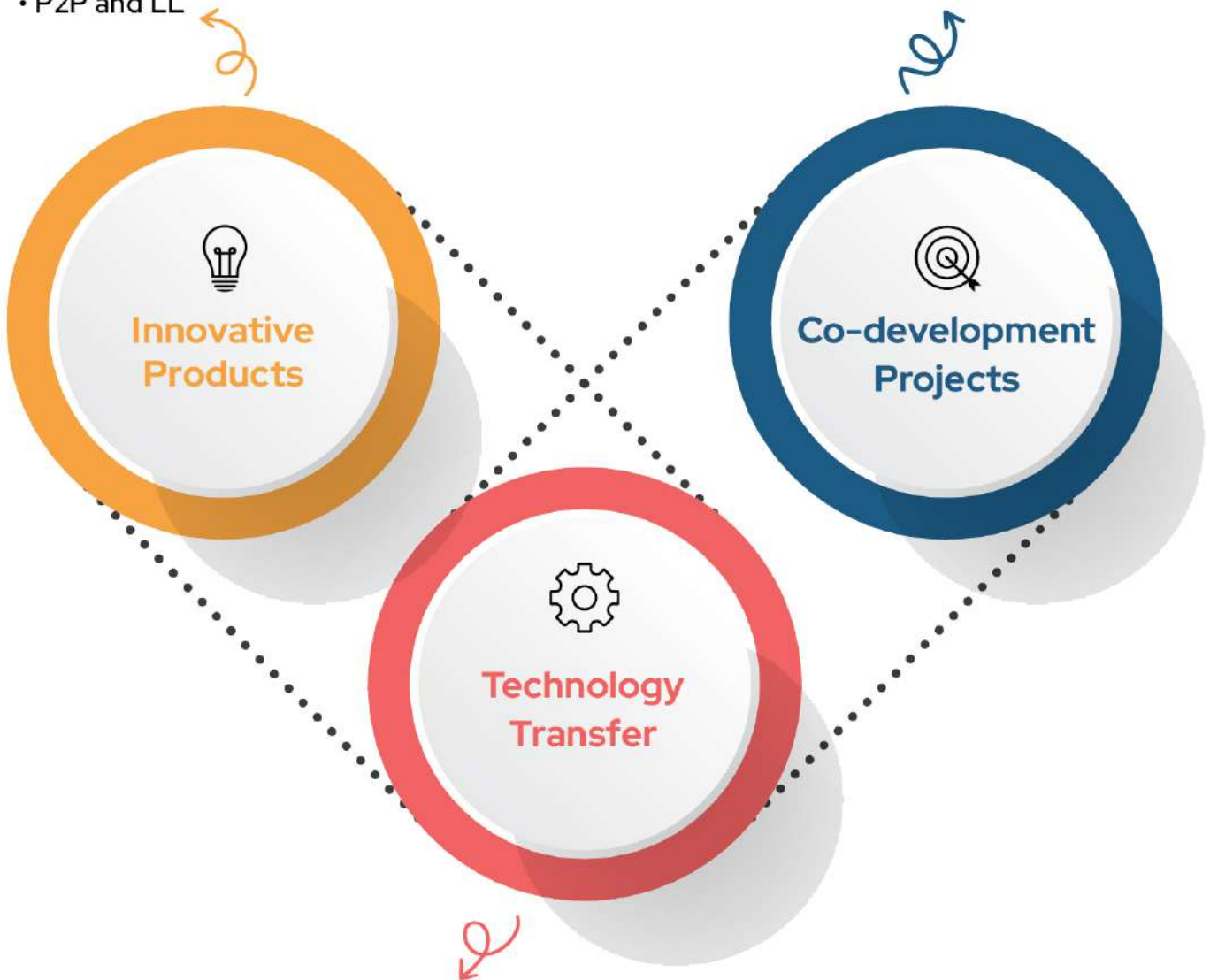
We are the only CDMO company that offers complete healthcare service from preventive care to cure.



# TIC Business Model

- Exclusivity
- Semi-exclusivity
- P2P and LL

- Projects jointly developed with partners

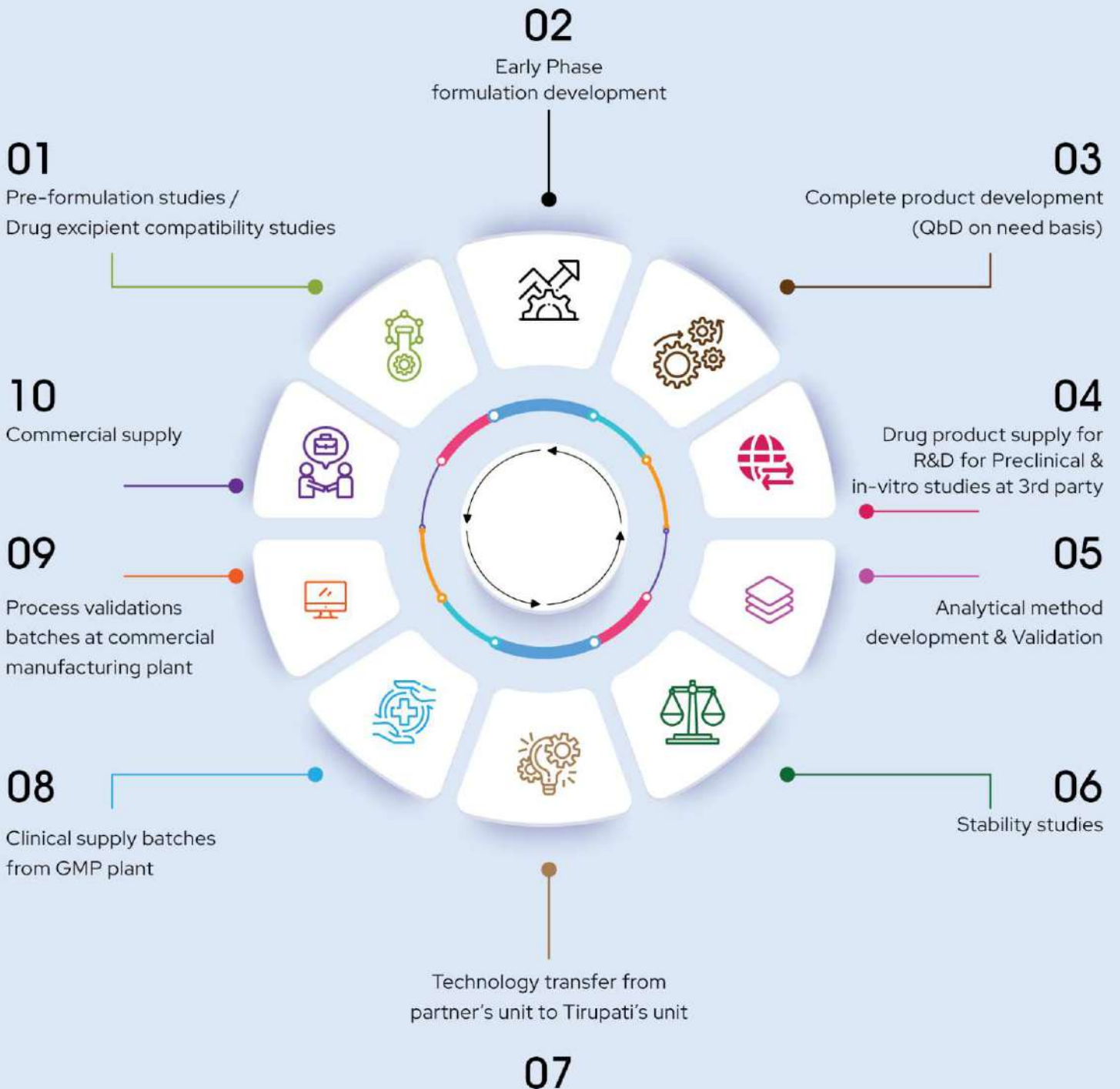


- Projects are partially or completely developed by partners and is transferred to TIC for further development, scale-up studies, process verification before commercial manufacturing





# Development Service Offered



# ESG



## Our Commitment

**10** **GENERAL**  
We Payback to Society through our CSR Initiatives

**20** **ENVIRONMENT**  
We are Environmentally Committed

**30** **SOCIAL**  
We are Socially Responsible

**40** **GOVERNANCE**  
We demonstrate Ethics in our Intentions and Actions

**50** **SUSTAINABLE PROCUREMENT**  
We procure Highest Quality Products which differentiate us from our peers

Payback to Society its dues for Utilization of Resources and Conservation for Future Generations

- > **Honesty Integrity Fairness**
- > **Responsibility**
- > **Respect**
- > **Citizenship**
- > **Purposefulness**





## ESG (Where are we?)



Continual Improvement in Sustainable Business Practices

# ESG



## ESG (Environment)



~ 7 Acres of Green Area  
Development to Van Vihar Eco Park

01

02

Targeting 5% reduction in  
waste generation Y-o-Y



Reduction of ~3000 HDPE Drums  
usage by installation of Solvent  
Storage Area

03

04

23.5% Energy Intensity  
Reduction Recorded



Digitalized Platform for Scope 1  
& 2 Emission Monitoring Scope 3  
Inventorization Commenced

05

06

6.6% Water Intensity  
Reduction Y-o-Y





# Why Tirupati ?

## 01 Capabilities

- › One stop shop solution.
- › Cyber Security ISO 27001:2022 enabled
- › SAP HANA enabled
- › Adequate capacities to meet the scale-up in demand.
- › State-of-the-art production facilities & testing capabilities.
- › Proven regulatory experience & strongest network in various regulatory bodies like NPPA, DCGI, FSSAI, Ayush department.



- Thought leader in delivering Innovation through innovative approach. <
- Innovative solutions in novel technology platforms like Nanotechnology, Liposomal technology. <
- No. 1 Nutraceutical and Sports CDMO in India. <
- Producing innovative high quality nutrition products that drive success stories. <

## 02 Positioning

## 03 Trusted Partners

- › Marquee clientele with long standing relationship.
- › Preferred partner for new entrance in India market.



- Seasoned leadership. <
- Professional approach towards project management. <
- Seasoned team in-place to support end-to-end offerings. <
- Regular training and up skilling of staffs to be adept to updates in compliance guidelines. <
- 125+ scientists and a library of 400+ ready to go formulations across segments. <

## 04 Team

## 05 UNPARALLELED EXPERTISE

- › Support beyond the product – Customer focus Tirupati innovation center is accredited by DSIR.
- › Expertise in combining knowledge with contemporary science to create effective products.
- › Connected with global market leaders for API's, Packing Materials, Flavors etc.
- › Highest quality standard & unlocking value for partners.





## **Tirupati Group**

NH-72, Nahan Road, Paonta Sahib, Distt. Sirmour,  
Himachal Pardesh 173025 INDIA

Tel. : +91 9816700121/ 122/ 123

Email : [info@tirupatigroup.co.in](mailto:info@tirupatigroup.co.in)

 [tirupati-groupofcompanies](https://www.linkedin.com/company/tirupati-groupofcompanies)

